

# Alibaba.com Gold Plus Supplier

**Verified**

## Assessment Report

*Presented to*

**Fujian GIBO Kitchen & Bath Tech Co., Ltd.**

**福建洁博利厨卫科技有限公司**

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	4 & 5 / F, Building 54, Area B, Pushang Industrial Park, Jinshan Industrial Area, No. 2 Hongjiang Road, Jianxin Town, Cangshan District, Fuzhou City, Fujian Province, China
City / Country:	Fuzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cngibo
Gold Supplier Company Name:	Fujian GIBO Kitchen & Bath Tech Co., Ltd.
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*Service Provided by SGS  
Report No.: 19043128\_P+T*





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Date of Assessment:	11/Jun./2019	Report Date:	11/Jun./2019
Assessor's Name:	Lewis Wang	Validity Period:	12/Jun./2019 -- 11/Jun./2020
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

**Important Notes:**

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## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	913501007753843290
Year Established:	17/Jun./2005	Validity Period:	17/Jun./2005 -- 16/Jun./2025
Export Experience:	7	Industry Experience:	14
Registered Address:	2 / F, Building 54, Area B, Pushang Industrial Park, Jinshan Industrial Area, No. 2 Hongjiang Road, Jianxin Town, Cangshan District, Fuzhou City, Fujian Province, China		
Company Address:	4 & 5 / F, Building 54, Area B, Pushang Industrial Park, Jinshan Industrial Area, No. 2 Hongjiang Road, Jianxin Town, Cangshan District, Fuzhou City, Fujian Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Fuzhou Industrial & Commercial Bureau Branch
Registered Capital:	RMB 10,000,000		
Corporate Representative:	Mr. Shaobo Zheng		
Industry:	Bathroom Products		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Sensor Faucet; Touchless Kitchen Faucet; Sensor Flush Valve; Sensor Soap Dispenser; Heated Toilet Seat		
<b>1.2 Company Building Information</b>			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>4000 m<sup>2</sup></u>			
Number of Building(s): <u>1</u>			
Office Size: <u>600 m<sup>2</sup></u>			

## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD     GM[GM] --- Tech[Tech. Dept.]     GM --- Sales[Sales Dept.]     GM --- Purchase[Purchase Dept.]     GM --- Admin[Admin. Dept.]     GM --- Financial[Financial Dept.]     GM --- Production[Production Dept.]             </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Tech. Dept.	4	0	4	
Sales Dept.	7	0	7	
Purchase Dept.	1	0	1	
Admin. Dept.	1	0	1	
Financial Dept.	1	0	1	
Production Dept.	30	0	30	
<b>Total Number:</b>	45	0	45	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



### Section 3: Current Export Situation

Current Export Situation																																					
There is/are <u>4</u> foreign trading employee(s) in the company.																																					
<table border="1"> <thead> <tr> <th>Working Experience</th> <th>Headcount</th> </tr> </thead> <tbody> <tr> <td>Over 30 Years</td> <td>0</td> </tr> <tr> <td>21-30Years</td> <td>0</td> </tr> <tr> <td>11-20 Years</td> <td>0</td> </tr> <tr> <td>6-10 Years</td> <td>2</td> </tr> <tr> <td>2-5 Years</td> <td>1</td> </tr> <tr> <td>Less than 2 years</td> <td>1</td> </tr> </tbody> </table>	Working Experience	Headcount	Over 30 Years	0	21-30Years	0	11-20 Years	0	6-10 Years	2	2-5 Years	1	Less than 2 years	1	<table border="1"> <thead> <tr> <th>Accepted Language</th> <th>Listening &amp; Speaking</th> <th>Reading &amp; Writing</th> </tr> </thead> <tbody> <tr> <td>English</td> <td>Yes</td> <td>Yes</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> </tbody> </table>	Accepted Language	Listening & Speaking	Reading & Writing	English	Yes	Yes	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Working Experience	Headcount																																				
Over 30 Years	0																																				
21-30Years	0																																				
11-20 Years	0																																				
6-10 Years	2																																				
2-5 Years	1																																				
Less than 2 years	1																																				
Accepted Language	Listening & Speaking	Reading & Writing																																			
English	Yes	Yes																																			
N/A	N/A	N/A																																			
N/A	N/A	N/A																																			
N/A	N/A	N/A																																			
N/A	N/A	N/A																																			
N/A	N/A	N/A																																			
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No																																			
Export License Registration No.:		02878212																																			
Total Revenue (Previous Year):		Confidential																																			
Total Export Revenue (Previous Year):		Confidential																																			
Estimated Export Revenue (Current Year):		Confidential																																			
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No																																			
Nearest Port:		Xiamen Port																																			
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR																																			
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker																																			
Average lead time from product order confirmation to production delivery (products exiting the factory):																																					
Product Category	Num	Unit																																			
Sensor Faucet	30	Days																																			
Touchless Kitchen Faucet	30	Days																																			
Sensor Flush Valve	30	Days																																			
Sensor Soap Dispenser	30	Days																																			
Heated Toilet Seat	30	Days																																			
Average Sampling Time																																					
Product Category	Lead Time																																				
Sensor Faucet	10 Days																																				
Touchless Kitchen Faucet	10 Days																																				
Sensor Flush Valve	10 Days																																				
Sensor Soap Dispenser	10 Days																																				
Heated Toilet Seat	10 Days																																				
The Shortest Sampling Time																																					
Product Category	Shortest Lead Time																																				
Sensor Faucet	10 Days																																				



## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	17.05
South America	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	1.53
Eastern Europe	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	2.03
Southeast Asia	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	4.74
Africa	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	1.52
Oceania	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	0.64
Mid East	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	4.59
Eastern Asia	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	3.82
Western Europe	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	5.02
Central America	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	0.86
Northern Europe	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	0.45





Southern Europe	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	0.86
South Asia	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	5.73
Domestic Market	Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential	51.16

#### 4.2 Main Clients

Client Name	Main Product(s)	Total Revenue (%)
Confidential	Confidential	Confidential



## Section 5: Production Capacity

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
Confidential				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Sensor Faucet; Touchless Kitchen Faucet; Sensor Flush Valve; Sensor Soap Dispenser; Heated Toilet Seat	20,000 Sets / Month	Confidential		
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Laser Marking Machine	N/A	1	3	Acceptable
Plastic Packaging Machine	N/A	1	2	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Temp & humi Programmable Chamber	Gaotian & GT-TH-S-80Z	1	3	Acceptable
High and low Temperature Intelligent Water Testing Machine	MCGS	2	4	Acceptable
Age Tester	GBL-S012	1	2	Acceptable
Precision Salt Spray Tester	N/A	1	4	Acceptable
Spectral Interference Tester	N/A	1	4	Acceptable
Group Pulse Jamming Tester	Prima	1	4	Acceptable
Laser Ranging Simulation System	N/A	1	4	Acceptable
<b>5.5 Subcontractors</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



## Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO 9001:2015	AFAQ	2012/51039.3	Design and manufacturing of induction sanitary ware.	12/Sep./2018 -- 08/Jun./2021
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
Water Conservation Certification	CQC	CQC16704141400	Automatic Urinal Flusher	28/Mar./2016 -- 28/Mar./2022
Water Conservation Certification	CQC	CQC16704141401	Automatic Faucet	28/Mar./2016 -- 28/Mar./2022
Water Conservation Certification	CQC	CQC16704141399	Automatic Toilet Flusher	28/Mar./2016 -- 28/Mar./2022
CE	HKSTC	EMC-S112343 VOC	Automatic Faucet	24/May/2011 -- 31/Dec./2049
CE	HKSTC	EMC-S112342 VOC	Automatic Faucet	31/May/2011 -- 31/Dec./2049
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
Testing Report	National center for quality supervision and inspection of building decoration product(Fujian)	(2019)GJCF-B0028J	Foot Valve	19/Mar./2019 -- 31/Dec./2049
Testing Report	National center for quality supervision and inspection of building decoration product(Fujian)	(2019)GJCF-B0026J	Triangular Valve	19/Mar./2019 -- 31/Dec./2049



Testing Report	National center for quality supervision and inspection of building decoration product(Fujian)	(2019)GJCF-B0025J	Countertop	19/Mar./2019 -- 31/Dec./2049
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### 6.3 Quality Control Management

Item	Content	Observations /Comments
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Shaobo Zheng
6.3.4	How many QA/QC inspectors in total?	5

#### No. of Employees in Each Production Line:

Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
Workshop	2	23	5

#### 6.3.5 Average Guarantee Time

Product Category	Guarantee Time
Sensor Faucet	12 Months
Touchless Kitchen Faucet	12 Months
Sensor Flush Valve	12 Months
Sensor Soap Dispenser	12 Months
Heated Toilet Seat	12 Months

#### 6.3.6 The Longest Guarantee Time

Product Category	Guarantee Time
Sensor Faucet	12 Months

### 6.4 Supplier Management

Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input checked="" type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

**6.5 After Sales Service**

Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input checked="" type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>4</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	2		11-20 Years	1
Junior College	1		6-10 Years	1
Technical School	1		2-5 Years	1
High School	0		Less than 2 years	1
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2016 1 0403274.4	Intelligent shower control system	Invention patent,	08/Jun./2016 -- 07/Jun./2036	
ZL 2018 2 0641693.6	The utility model relates to a quick-loading intelligent sanitary flushing valve	The patent for utility model	02/May/2018 -- 01/May/2028	
ZL 2018 3 0271013.1	Intelligent sensor faucet	The patent for utility model	01/Jun./2018 -- 31/May/2028	
ZL 2018 2 0973205.1	The utility model relates to an intelligent faucet with a tubular runner	The patent for utility model	22/Jun./2018 -- 21/Jun./2028	
ZL 2018 2 0836992.5	A splash - proof flush urinal	The patent for utility model	31/May/2018 -- 30/May/2028	
ZL 2018 2 0847903.7	The utility model relates to an intelligent faucet with dual induction of outlet water	The patent for utility model	01/Jun./2018 -- 31/May/2028	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
9683055	Refer to the Photo	Flushing device; Electric heater; Thermostatic valve (heating device parts); A shower; The dragon's head; Hair dryer; Toilet hand dryer; Urinals (sanitary facilities)	07/Oct./2012 -- 06/Oct./2022	Photo in Section 11 (Trademark Photos)



22872682	Refer to the Photo	The dragon's head; Thermostatic valve (heating device component);A shower; Urinals (sanitary facilities);Lavatory basin (sanitary equipment components);Flush toilets; A toilet seat; Toilet hand dryers; Flushing device; Implement;	28/Feb./2018 -- 27/Feb./2028	Photo in Section 11 (Trademark Photos)
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The Average Time For New Products Launched	
Product Category	Lead Time
Sensor Faucet	60 Days
Touchless Kitchen Faucet	60 Days
Sensor Flush Valve	60 Days
Sensor Soap Dispenser	60 Days
Heated Toilet Seat	60 Days
The Shortest Time For A New Item Launched	
Product Category	Shortest Lead Time
Sensor Faucet	60 Days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list all key equipment used:	Insulation Resistance Tester, Earth Lead Resistance Tester, Leakage Current Tester, Leakage Current Tester, Multimeter, Oscilloscope
Do R& D employees use any specific software for designing new products?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list the main software used:	N/A
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No





Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No

**8.2 R&D Real Case Description**

<b>Customer's Name</b>	Confidential
<b>Customer's Location</b>	Confidential
<b>Customer's Industry:</b>	Confidential
<b>Order's Requirement Description:</b>	Confidential

**8.3 Design Process**

Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential

**8.4 Design Devices**

Insulation Resistance Tester	Earth Lead Resistance Tester	Leakage Current Tester
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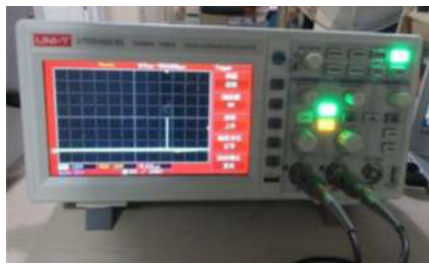
Multimeter



Oscilloscope



N/A











N/A



## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	Confidential	Confidential

## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Materials		Welding Circuit Board		Module Testing
4		5		6	
	Assembly		Testing		Laser Marking
7		8		9	N/A
	Packing		Packed Products		N/A

## Section 11: Certification & Photos

Certification & Photos	
<b>Certification &amp; Photos -- Business License (Original)</b>	<b>Certification &amp; Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</b>
<b>Certification &amp; Photos -- Permit for Opening Bank Account</b>	<b>Certification &amp; Photos -- Custom Clearance Registration Form</b>
<b>Certification &amp; Photos -- Import and Export Enterprise Registration</b>	<p style="text-align: center;">N/A</p>
	<p style="text-align: center;">N/A</p>

**Patent Photos**

**Certification & Photos -- Patent**



**Certification & Photos -- Patent**



**Certification & Photos -- Patent**



**Certification & Photos -- Patent**







**Certification & Photos -- Patent**



**Certification & Photos -- Patent**



Product Certification Photos	
<b>Certification &amp; Photos -- Water Conservation Certification</b>	<b>Certification &amp; Photos -- Water Conservation Certification</b>
	
<b>Certification &amp; Photos -- Water Conservation Certification</b>	<b>Certification &amp; Photos --CE</b>
	
<b>Certification &amp; Photos --CE</b>	<b>N/A</b>
	<b>N/A</b>

Quality Management System Certification Photos	
<b>Certification &amp; Photos -- ISO 9001:2015</b>	N/A
	N/A
Testing Report Photos	
<b>Certification &amp; Photos -- Test Report</b>	<b>Certification &amp; Photos -- Test Report</b>
	
<b>Certification &amp; Photos -- Test Report</b>	N/A
	N/A



Trademark Photos

Certification & Photos -- Brand



Certification & Photos -- Brand



## Section 12: Company and Product Samples

Company and Product Samples	
<p><b>Company Gate</b></p> 	<p><b>Office</b></p> 
<p><b>Showroom</b></p> 	<p><b>Workshop</b></p> 
<p><b>Workshop</b></p> 	<p><b>Warehouse</b></p> 

Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



## Section 13: Competitive Advantages

13.1 Product Group Capacity				
13.1.1 Products Sold (Within 12 Months)				
Products Name	Quantity		Revenue (USD)	
Sensor Faucet, Touchless Kitchen Faucet, Sensor Flush Valve, Sensor Soap Dispenser, Heated Toilet Seat	Confidential		Confidential	
13.1.2 Suppliers Cooperated With (Within 12 Months)				
No. of cooperation suppliers (total)	18			
No. of suppliers (which cooperated over 2 times)	18			
No. of provinces which cooperation suppliers belong to	3 (Fujian, Zhejiang, Guangdong)			
Would the company like to provide design solution service for integration project?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
If yes, these projects include	N/A			
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No			
If yes, please describe it	N/A			
13.1.3 Real Case Description:				
Customer Name	N/A			
Customer Country	N/A			
Customer Region	N/A			
Products Category	N/A			
Order Value (USD)	N/A			
Order Processing Process	N/A			
Customer's Feedback	N/A			
13.2 Real Case for Lower MOQ & Lead Time				
Products Name	MOQ (Within 12 Months)	Lead Time		
Bathroom Products	2 Sets	2 Days		
13.3 Real Case for Large Contract & Lead Time				
Products Name	Order (Within 12 Months)	Lead Time		
Bathroom Products	500 Sets	31 Days		
13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description



Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	12 Hours			
<b>13.5 After-sales service capacity</b>				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --